

## **My Shared Agreement (for Providing Service)**

In my Pay What It's Worth system for providing business services, this is the agreement I have every new customer sign. This agreement is intended to be morally binding only.

### ***Our Shared Agreement***

This document outlines our shared commitment to consciously working together.

In signing this document, you agree to do your best to consciously create a fair and balanced business relationship. You agree to the mutually beneficial principles outlined (below), and you agree to do your best to continuously honour and respect the *Shared Goals*, *Shared Values*, and *Shared Investment* of our business relationship. As well, you are open to (giving and receiving) feedback on these shared principles.

### ***Our Shared Goals***

To ensure success in our work, we commit to:

1. Sharing essential information.
2. Creating motivation to inspire action.
3. Elevating our credibility with our professionalism and integrity.
4. Supporting our brand through our values.

### ***Our Shared Values***

To support our relationship, we commit to:

1. Mutual respect; honouring each other's needs.
2. Trust and honesty.

3. Open, authentic conversations.
4. Accountability; sharing responsibility.
5. Continuous learning; personally and professionally.
6. The creativity of each of us; helping each other to build creative confidence.
7. Generating results and reaching goals.
8. Investing in each other's wealth.

### ***Our Shared Investment***

To grow in our mutual wealth, we commit to:

1. Being fair to the value of our collaborative relationship.
2. Respecting each other and the contribution we provide.
3. Treating each other as the consummate professionals we are.
4. Doing our very best for each other, and our project.
5. Fairly evaluating the time and contribution we each provide.
6. Respecting the stated policies around billings and payments.
7. Honouring the shared responsibility we hold towards working together successfully.
8. Investing in the satisfaction and benefit of all participants.

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Your Name,  
Co-creator

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Tara Joyce,  
Co-creator